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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1991

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 11, 1991 through February 8, 1991) and cumulatively (September 1, 1990, and February 8, 1991). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 1/11/91 THROUGH 2/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	10	341	$24242	$26954	*	*	*	53	895	$28542	$26176	$35200	$28500	$24396
BUSINESS ADMIN (INCL MGMT	2	93	23500	23898	*	*	*	8	291	27500	22972	*	*	*
DISTRIBUTION MANAGEMENT	+	1	+	26700				+	3	+	26133			
ECONOM & FINANCE (BANKING	6	102	21350	25105	*	*	*	12	294	21346	24596	*	*	*
HOTEL/RESTAURANT MGMT.	+	5	+	21140				+	28	+	21457			
HUMAN RSRCS (incl LABOR R	+	6	+	24000				+	35	+	23736			
MANAGEMENT INFO SYSTEMS	3	18	30333	28719	*	*	*	4	79	28375	27824	*	*	*
MARKETING/MARK MGMT (RESR	7	115	24782	24175	*	*	*	8	300	23559	23429	*	*	*
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	1	12	18700	23105	*	*	*	1	24	18700	21761	*	*	*
COMMUNICATIONS	+	9	+	22113				+	57	+	21625			
JOURNALISM	+	4	+	19850				+	33	+	18324			
TELECOMMUN/BROADCASTING	+	2	+	22019				3	6	23067	20866	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	4	36	16718	21366	*	*	*	10	135	18879	20211	*	*	*
PRE-ELEMENTARY EDUCATION	6	7	12846	13868	*	*	*	6	21	12846	17699	*	*	*
PHYSICAL EDUCATION	+	1	+	21340				+	15	+	18355			
SPECIAL EDUCATION	10	11	24342	23829	*	*	*	10	29	24342	23539	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				+	7	+	18171			
TEXTILES & CLOTHING	+	5	+	19700				+	9	+	21700			
MERCHANDISING MANAGEMENT	+	6	+	20583				1	21	16000	21324	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	20333				1	9	16644	21733	*	*	*
LETTERS (incl English, Li	+	9	+	20078				2	35	22750	21248	*	*	*
VISUAL & PERFORMING ARTS	1	7	25200	21200	*	*	*	4	25	21910	20267	*	*	*
HUMANITIES - OTHER	+	6	+	20993				+	22	+	21224			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	23466				+	21	+	21365			
HISTORY	+	4	+	21700				+	14	+	21536			
POLITICAL SCIENCE/GOVT	+	8	+	23699				+	39	+	21781			
PSYCHOLOGY	+	11	+	18250				2	42	21000	18586	*	*	*
SOCIOLOGY	+	3	+	17739				+	26	+	19043			
SOCIAL SCIENCES-OTHER	+	2	+	21230				5	41	17640	19251	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	21	+	31176				4	57	27626	30445	*	*	*
AGRICULTURAL	+	3	+	29700				+	13	+	32154			
ARCHITECTURAL	+	12	+	31217				+	23	+	31107			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	3	+	25833			
CHEMICAL	9	109	36133	37294	*	*	*	18	308	35491	37084	*	*	*
CIVIL	2	90	25032	29217	*	*	*	2	283	25032	29201	*	*	*
COMPUTER	3	29	27106	31790	*	*	*	4	49	26894	31993	*	*	*
ELECTRICAL/ELECTRONIC	9	173	32047	33193	*	*	*	28	455	30171	33036	35400	31380	26252

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	2	+	$29700				+	2	+	$29700			
INDUSTRIAL	8	50	$30331	32040	*	*	*	11	113	$30540	31811	*	*	*
MECHANICAL	14	221	33809	34131	*	*	*	19	538	32554	33979	*	*	*
METALLURGICAL	2	23	33510	33558	*	*	*	3	41	33880	33815	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	33710				1	32	24000	31018	*	*	*
NUCLEAR	+	1	+	34000				+	8	+	32919			
PETROLEUM	5	29	38760	38986	*	*	*	5	75	38760	38798	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	13	33	24191	28359	*	*	*	14	54	24820	28264	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	27000				+	9	+	24222			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	25000				+	20	+	22075			
ANIMAL SCIENCES	+	2	+	22000				+	12	+	21642			
PLANT SCIENCES	+	2	+	19000				+	4	+	22120			
NATURAL RESOURCES	1	3	20000	18760	*	*	*	1	5	20000	20056	*	*	*
OTHER AGRICULTURAL SCIENC	+	6	+	28523				+	15	+	26416			
COMPUTER SCIENCE														
COMPUTER SCIENCE	11	89	28550	30300	*	*	*	13	253	29081	29661	*	*	*
COMPUTER PROGRAMMING	+	3	+	23746				+	12	+	28695			
INFORMATION SCIENCES & SY	2	36	33096	29804	*	*	*	4	79	27673	28326	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				+	1	+	18600			
HEALTH SCIENCES														
ALLIED HEALTH	5	13	28203	27178	*	*	*	30	45	29976	27835	$33000	$30000	$27000
HEALTH SCIENCES	+	6	+	21705				2	23	25500	21061		*	*
NURSING	+	6	+	21147				2	34	35000	25366	*	*	*
PHARMACY	2	4	41500	37500	*	*	*	2	6	41500	38000	*	*	*
SCIENCES														
ACTUARIAL	+	1	+	23000				+	2	+	27700			
ARCHITECTURAL & ENVIRONME	+	2	+	25750				+	10	+	25910			
BIOLOGICAL	+	5	+	23742				+	18	+	20895			
CHEMISTRY	4	7	24930	28394	*	*	*	4	21	24930	26631	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	4	+	27000				1	11	16650	27832	*	*	*
MATHEMATICS	1	12	20195	28120	*	*	*	2	39	20195	25408	*	*	*
PHYSICS	+	1	+	33600				+	6	+	28267			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	1	+	19747			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	141	1838						300	5240					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	5	255	$24105	$27534	*	*	*	45	642	$29220	$26744	$35200	$29150	$27000
ACCOUNTING (PRIVATE)	6	93	21663	25336	*	*	*	9	255	22875	24411	*	*	*
COMMERCIAL BANKING (CNSMR	+	5	+	18960				+	19	+	20884			
COMMERCIAL BANKING (LENDG	+	9	+	25167				+	21	+	22595			
INVESTMT BANKING (CORP FN	+	1	+	21000				+	10	+	25780			
INVESTMT BANKNG (M & A)	+	+	+	+				+	1	+	24000			
INVESTMT BANKG (REAL EST)	+	+	+	+				1	3	15000	18500	*	*	*
INVESTMT BANKG (SALES & T	+	+	+	+				+	6	+	22633			
FINANCIAL/TREASURY ANALYS	3	40	25980	25771	*	*	*	8	107	23874	25588	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	5	+	22640				+	11	+	22564			
UNDERWRITING	+	13	+	23193				+	39	+	23495			
INSURANCE - CLAIMS	+	11	+	22498				+	39	+	22954			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	9	+	20838			
MEDIA PLANNING	+	+	+	+				+	1	+	29000			
REPORTING	+	1	+	13960				+	10	+	15528			
PRODUCTION	+	7	+	31214				3	22	23067	24226	*	*	*
PUBLIC RELATIONS	+	2	+	17800				+	16	+	18665			
WRITING / EDITING	+	2	+	18100				+	12	+	18833			
MARKETING														
ADVERTISING	+	3	+	20667				+	9	+	21756			
BRAND/PRODUCT MANAGEMENT	5	12	26396	25152	*	*	*	6	30	25330	25346	*	*	*
BUYER/MERCHANDISING	+	23	+	24963				1	53	16000	23468	*	*	*
DISTRIBUTION	+	5	+	26140				+	14	+	25414			
MARKET RESEARCH	1	5	33000	28400	*	*	*	3	30	22333	25045	*	*	*
PURCHASING	+	3	+	23933				1	12	32100	23608	*	*	*
SALES	5	108	26440	25431	*	*	*	5	316	26440	24975	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	+	+	+				+	16	+	19658			
FINANC,TAXA, MONETARY POL	1	5	23000	25037	*	*	*	2	34	22750	22780	*	*	*
ECONOMIC PROGRAMS	+	1	+	24000				+	3	+	21867			
LAW ENFORCEMENT	+	2	+	28666				+	14	+	23551			
MILITARY	1	4	27720	24343	*	*	*	4	21	20754	23303	*	*	*
NATIONAL SECURITY	+	2	+	21000				+	4	+	22750			
URBAN / REGIONAL PLANNING	+	+	+	+				+	2	+	18910			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	24500			
DESIGN / CONSTRUCT	5	101	24813	30603	*	*	*	6	290	26678	30697	*	*	*
ENVIRONMENTAL/SANITATION	+	23	+	30630				+	56	+	30272			
MANUFACTURING/INDUSTRIAL	10	126	32970	33950	*	*	*	16	314	32434	33615	*	*	*
SYSTEMS / PROGRAMMING	4	19	29207	31399	*	*	*	6	73	30471	32013	*	*	*
POWER SYSTEMS	2	18	25690	31601	*	*	*	4	80	28690	32740	*	*	*
SOFTWARE DESIGN & DEVELOP	1	19	22067	31281	*	*	*	1	52	22067	31940	*	*	*
HARDWARE DESIGN & DEVELOP	1	38	38000	33970	*	*	*	1	64	38000	33457	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	31	$24001	$33132	*	*	*	16	104	$26924	$33208	*	*	*
TESTING	1	17	26252	30079	*	*	*	2	56	29126	30674	*	*	*
PROCESS ENGINEERING	7	98	36026	37239	*	*	*	12	274	36185	37199	*	*	*
PROJECT ENGINEERING	3	94	36947	35069	*	*	*	4	239	34273	34565	*	*	*
OTHER ENGINEERING	23	194	32095	32755	$39100	$32400	$23000	34	417	31120	32289	$37500	$32250	$23000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	3	18000	21667	*	*	*	1	14	18000	25075	*	*	*
INDUSTRIAL HYGIENE	+	1	+	23832				+	2	+	23916			
MEDICAL TECHNOLOGY	2	12	29500	26192	*	*	*	3	21	28833	24655	*	*	*
NURSES / PERSONAL CARE	+	5	+	23120				2	30	35000	25073	*	*	*
OCCUPATIONAL THERAPY	3	3	27339	27339	*	*	*	9	11	29024	28572	*	*	*
PHARMACIST	2	4	41500	37500	*	*	*	2	6	41500	38000	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	1	+	13440			
RESPIRATORY THERAPY	+	+	+	+				+	1	+	34000			
OTHER HEALTH RELATED	2	7	19050	19411	*	*	*	23	44	28420	24341	33000	30000	23000
SOCIAL SERVICES														
ADMINISTRATION	1	1	10000	10000	*	*	*	2	12	14050	20517	*	*	*
COUNSELING	+	6	+	15583				1	26	18000	16428	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	+	+	+			
SOCIAL WORK	1	3	15496	15571	*	*	*	3	17	16899	16173	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	72	27193	28365	*	*	*	9	188	26984	28000	*	*	*
INFORMATION SYSTEMS	3	21	33333	31766	*	*	*	5	77	31200	28387	*	*	*
SYSTEMS ANALYSIS & DESIGN	6	35	31055	31343	*	*	*	6	119	31055	29894	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	30960				+	6	+	31373			
AGRICULTURE/NAT'L RESOURC	1	13	20000	22270	*	*	*	1	31	20000	21820	*	*	*
ARCHITECTURE	+	1	+	25000				+	5	+	25880			
CONSULTING	3	60	23497	28342	*	*	*	7	105	28099	28580	*	*	*
HUMAN RESRCS /INDUS RELS	1	7	28340	24076	*	*	*	1	36	28340	22577	*	*	*
MANAGEMENT TRAINEE	2	118	20750	22281	*	*	*	5	397	23900	21917	*	*	*
MATH/STATISTICIANS	2	4	22133	27791	*	*	*	3	8	21487	24761	*	*	*
PARALEGAL	+	+	+	+				+	5	+	19000			
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	2	+	27500			
RESEARCHERS - TECHNICAL	+	1	+	30000				+	7	+	29879			
TEACHING	17	62	20528	21365	*	*	*	27	265	20879	20636	25200	22140	10440
TOTALS	141	1838						300	5240					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	35	$27500	$31229	*	*	*	2	102	$27500	$30614	*	*	*
MBA--NON-TECH	1	48	37500	34788	*	*	*	3	101	29115	32852	*	*	*
MBA--TECH	+	4	+	40275				+	12	+	34367			
MS-BUSINESS	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	1	+	33000				+	5	+	34562			
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	3	31200	31467	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27000				+	7	+	33886			
MARKETING/MKTNG MGT (RESE	+	1	+	40300				+	2	+	41150			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	+	+	+				+	5	+	26392			
JOURNALISM	+	1	+	21500				+	1	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	9	+	25857			
ELEMENTARY EDUCATION	+	4	+	26450				10	24	25657	24407	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	3	+	21000			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				+	5	+	25958			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	1	21000	21000	*	*	*
LETTERS	+	1	+	24000				+	3	+	20500			
VISUAL & PERFORMING ARTS	+	+	+	+				1	1	21325	21325	*	*	*
HUMANITIES - OTHER	+	1	+	35000				+	1	+	35000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	7	+	26573			
SOCIOLOGY	+	1	+	24000				+	1	+	24000			
SOCIAL SCIENCES - OTHER	+	4	+	36575				+	11	+	31826			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	1	+	34000				+	7	+	35017			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			

continued

MAPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CHEMICAL	+	7	+	$39643				1	15	$40000	$39476	*	*	*
CIVIL	+	17	+	34874				+	48	+	34894			
COMPUTER	+	1	+	39600				+	1	+	39600			
ELECTRICAL/ELECTRONIC	+	21	+	36222				1	54	31490	37410	*	*	*
INDUSTRIAL	+	6	+	39175				1	13	36000	36492	*	*	*
MECHANICAL	+	27	+	40246				+	56	+	38121			
METALLURGICAL	+	7	+	36767				+	16	+	38014			
MINING & MINERAL	+	4	+	36825				+	13	+	35085			
NUCLEAR	+	+	+	+				+	2	+	37800			
PETROLEUM	1	4	$47500	43375	*	*	*	2	16	52020	44806	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	+	+	+			
HEALTH SCIENCES	+	1	+	36000				+	2	+	28000			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	1	2	20195	25098	*	*	*	1	4	20195	25299	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				+	2	+	27000			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	25	40800	36340	*	*	*	1	49	40800	36074	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	4	+	41150				+	15	+	36507			
MATHEMATICS (INCL ACTUARI	+	3	+	29667				+	5	+	26280			
PHYSICS	1	1	22356	22356	*	*	*	1	3	22356	27219	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	6	233						27	632					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	19	+	$40874				+	31	+	$36365			
MBA--TECH	+	1	+	25000				+	6	+	37667			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	18	$27000	38833	*	*	*	2	27	$30500	39307	*	*	*
MBA--TECH	+	2	+	39850				+	2	+	39850			
OVER 4 YEARS														
MBA--NON-TECH	+	17	+	45747				21	45	41852	42731	$50000	$38000	$32000
MBA--TECH	+	1	+	33600				14	16	44836	42894	*	*	*
TOTALS	1	58						37	127					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	2	+	$50000				+	5	+	$54220			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	29377				+	4	+	35768			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	1	+	28000				+	1	+	28000			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	1	+	52700				+	2	+	51350			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	1	+	54080				+	3	+	46027			
CHEMICAL	+	2	+	48000				+	4	+	48865			
CIVIL	+	3	+	42667				+	3	+	42667			
COMPUTER	+	+	+	+				+	1	+	59500			
ELECTRICAL/ELECTRONIC	+	+	+	+				+	7	+	58457			
INDUSTRIAL ENGINEERING	+	1	+	54000				+	1	+	54000			
MECHANICAL	+	2	+	47202				+	2	+	47202			
METALLURGICAL	+	1	+	52440				+	5	+	45288			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	36000			
BIOLOGICAL	+	1	+	33550				+	1	+	33550			
CHEMISTRY	+	+	+	+				+	12	+	46047			
GEOLOGICAL (INCL GEOPHYS)	+	1	+	51000				+	4	+	51325			
MATHEMATICS	+	+	+	+				+	5	+	35300			
PHYSICS	+	+	+	+				+	1	+	40000			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	18						+	64					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	29545 44 36300/27000			24000 1					
BUSINESS ADMIN (INCL MGMT	31500 1				32000 1			31500 1	
MANAGEMENT INFO SYSTEMS							24000 1		
TELECOMMUN/BROADCASTING						23067 3			
CHEMICAL									32000 1
CIVIL									27996 1
INDUSTRIAL								30846 2	
MECHANICAL									32733 3
MINING (INCL GEOLOGICAL)									24000 1
PETROLEUM									33600 1
ENGINEERING TECHNOLOGY							24440 1		
NATURAL RESOURCES								20000 1	
COMPUTER SCIENCE	32000 1		28000 1			24900 1	27333 3		
INFORMATION SCIENCES & SY							24497 3		

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BUSINESS ADMIN (INCL MGMT						26500 3			
ECONOM & FINANCE (BANKING	13500 2					22000 1			
MARKETING/MARK MGMT (RESR	30000 1					18333 3			17680 1
MERCHANDISING MANAGEMENT						16000 1			
LETTERS (incl English, Li								19000 1	
PSYCHOLOGY						20000 1			
ENGINEERING TECHNOLOGY						26500 1			
PHARMACY						41500 2			

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			27500 1	24396 1		23000 1	17720 1		
ECONOM & FINANCE (BANKING			26220 2			20195 2			16160 1
MANAGEMENT INFO SYSTEMS							22500 1		
MARKETING/MARK MGMT (RESR						14924 1			
ELEMENTARY EDUCATION					21407 7				
PRE-ELEMENTARY EDUCATION					13033 3				
SPECIAL EDUCATION					25303 8				
FOREIGN LANGUAGES						16644 1			
LETTERS (incl English, Li					26500 1				
VISUAL & PERFORMING ARTS					22813 3				
PSYCHOLOGY					22000 1				
SOCIAL SCIENCES-OTHER						22000 1			18000 1
AEROSPACE & AERONAUTICAL						26252 2			
CHEMICAL						21201 1			
CIVIL						22067 1			
COMPUTER						24858 3			
ELECTRICAL/ELECTRONIC				31504 5		25242 12			
INDUSTRIAL			30000 1			23926 2			
MECHANICAL				33000 1		21204 1			
ENGINEERING TECHNOLOGY			20000 1	17000 2		22800 1			
COMPUTER SCIENCE			44700 1			26252 1			20000 1
ALLIED HEALTH					27000 1			30081 28 45000/27000	30000 1
HEALTH SCIENCES								25500 2	

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
NURSING								35000 2	
CHEMISTRY						27720 1		18000 1	
GEOLOGY & GEOLOGICAL SCI						16650 1			
MATHEMATICS						20195 2			

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MARKETING/MARK MGMT (RESR									24070 1
ELEMENTARY EDUCATION			12980 3						
PRE-ELEMENTARY EDUCATION			12659 3						
SPECIAL EDUCATION			20500 2						
VISUAL & PERFORMING ARTS			19200 1						
SOCIAL SCIENCES-OTHER			16067 3						
AEROSPACE & AERONAUTICAL					32000 1				
CHEMICAL									36602 16
ELECTRICAL/ELECTRONIC					32400 1		36000 1		35400 1
INDUSTRIAL							34200 1		32250 2
MECHANICAL							32133 3		34100 2
COMPUTER SCIENCE									31000 1
INFORMATION SCIENCES & SY									37200 1
CHEMISTRY									27000 2

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		23550 2				23000 1			
BUSINESS ADMIN (INCL MGMT									20000 1
ECONOM & FINANCE (BANKING		24900 3							23460 1
MANAGEMENT INFO SYSTEMS		33500 2							
COMPUTER		33000 1							
ELECTRICAL/ELECTRONIC		35071 8							
INDUSTRIAL					33600 1				
MECHANICAL	25000 1	35395 4			34380 3				
METALLURGICAL					33880 3				
PETROLEUM									40050 4
ENGINEERING TECHNOLOGY	38000 1	33000 1		23400 1	26000 1				
COMPUTER SCIENCE		33000 1			28100 2				

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							26000 1
BUSINESS ADMIN (INCL MGMT	25500 1						
MARKETING/MARK MGMT (RESR				46800 1			
ADVERTISING							18700 1
AEROSPACE & AERONAUTICAL							26000 1
INDUSTRIAL				32100 1			32000 1
MECHANICAL							31800 1
ENGINEERING TECHNOLOGY			19500 1				26613 3

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	29589 45 36300/27000			24000 1	32000 1	23067 3	24000 1	31500 1	
BACHELOR - TECHNICAL	32000 1		28000 1			24900 1	25705 7	27231 3	30828 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	19000 3					21389 9		19000 1	17680 1
BACHELOR - TECHNICAL						36500 3			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			26647 3	24396 1	22101 23 40320/19200	19493 6	20110 2		17080 2
BACHELOR - TECHNICAL			31567 3	28065 8	27000 1	24147 28 27720/20195		29735 33 45000/26000	25000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15443 12						24070 1
BACHELOR - TECHNICAL					32200 2		33320 5		35037 25 38500/32100

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL		26971 7				23000 1			21730 2
BACHELOR - TECHNICAL	31500 2	34743 15		23400 1	32058 10				40050 4

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25500 1			46800 1			
BACHELOR - TECHNICAL			19500 1	32100 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	29545 44 36300/27000	23715 8							
ECONOM & FINANCE (BANKING		16160 1					15000 1		23874 8
MARKETING/MARK MGMT (RESR	14924 1								

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
TELECOMMUN/BROADCASTING							23067 3		

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									23000 1
BUSINESS ADMIN (INCL MGMT		22750 2							
ECONOM & FINANCE (BANKING		22000 1							
MANAGEMENT INFO SYSTEMS							24000 1		22500 1
MARKETING/MARK MGMT (RESR		28160 3			15000 1		30000 1		
ADVERTISING							18700 1		
MERCHANDISING MANAGEMENT			16000 1						
LETTERS (incl English, Li					19000 1				
CHEMICAL							33000 1		
INDUSTRIAL						32100 1			
MECHANICAL					33000 1				
ENGINEERING TECHNOLOGY							26500 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
FOREIGN LANGUAGES			16644 1						
SOCIAL SCIENCES-OTHER			22000 1						
AEROSPACE & AERONAUTICAL									26000 1
CHEMICAL									37500 1
CIVIL							22067 1		
ELECTRICAL/ELECTRONIC							36000 1		35340 1
INDUSTRIAL									33300 2
MECHANICAL							31000 2		33350 10
ENGINEERING TECHNOLOGY							20000 2		20000 1
CHEMISTRY			27720 1						
GEOLOGY & GEOLOGICAL SCI			16650 1						

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
AEROSPACE & AERONAUTICAL					26252 1	32000 1			26252 1
CHEMICAL					31367 3		36474 11	35520 1	37500 1
CIVIL									27996 1
COMPUTER			22067 1		26254 2				
ELECTRICAL/ELECTRONIC	31607 4	31587 3			27153 8			32726 2	29954 9
INDUSTRIAL						26252 1			29860 5
MECHANICAL					21204 1			36120 1	33175 4
METALLURGICAL									33880 3
MINING (INCL GEOLOGICAL)									24000 1
PETROLEUM									38760 5
ENGINEERING TECHNOLOGY	28200 2	20000 1		38000 1	19500 1				24767 3
CHEMISTRY							33000 1		21000 1

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
SPECIAL EDUCATION									19050 2
SOCIAL SCIENCES-OTHER									13000 1
ALLIED HEALTH			28833 3		29152 8				30503 19
HEALTH SCIENCES					28000 1				23000 1
NURSING				35000 2					
PHARMACY						41500 2			
CHEMISTRY	18000 1								

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT						32000 1			
MANAGEMENT INFO SYSTEMS						33500 2			
ELEMENTARY EDUCATION	18100 1								
PRE-ELEMENTARY EDUCATION	10000 1			15496 1					
SOCIAL SCIENCES-OTHER		18000 1		17600 2					
COMPUTER						33000 1			
ENGINEERING TECHNOLOGY							24440 1		
NATURAL RESOURCES									20000 1
COMPUTER SCIENCE					27794 8		31900 3		
INFORMATION SCIENCES & SY					20500 1	24000 1	33096 2		

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		31500 2		26500 3					
ECONOM & FINANCE (BANKING		12000 1							
MARKETING/MARK MGMT (RESR				20000 1	24070 1				
ELEMENTARY EDUCATION									18966 9
PRE-ELEMENTARY EDUCATION									12895 4
SPECIAL EDUCATION									25665 8
LETTERS (incl English, Li									26500 1
VISUAL & PERFORMING ARTS									21910 4
PSYCHOLOGY				20000 1					22000 1
INDUSTRIAL		30846 2							
ENGINEERING TECHNOLOGY			28340 1						
COMPUTER SCIENCE		30000 2							
MATHEMATICS					20195 2				

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	29220 45 36300/27000	22875 9					15000 1		23874 8
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL							23067 3		
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		25330 6	16000 1		17000 2		24233 3		22750 2
BACHELOR - TECHNICAL					33000 1	32100 1	29750 2		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			19322 2						
BACHELOR - TECHNICAL			22185 2				26678 6		32434 16

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	30471 6	28690 4	22067 1	38000 1	26924 16	29126 2	36185 12	34273 4	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	18000 1		28833 3	35000 2	29024 9	41500 2			

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	14050 2	18000 1		16899 3		33000 3			
BACHELOR - TECHNICAL					26984 9	28500 2	31055 6		20000 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		25000 3		23900 5	24070 1				20879 27 40320/10440
BACHELOR - TECHNICAL		30423 4	28340 1		20195 2				

AVERAGE SALARY OFFERS FEBRUARY 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH				32172 2					
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							23000 1
MBA--TECH							